

Agenda

March 18–20, 2019

Marriott Harbor Beach
Resort & Spa
Ft. Lauderdale, Florida

2019 Madison Advisors CCM Executive Roundtable

Monday, March 18, 2019

| | | |
|--------------------|--------------------------------------------------------------------------------------------------|-----------|
| 7:00 PM – 10:00 PM | Join us for a Welcome Reception Enjoy cocktails, heavy hors d'oeuvres and great conversation! | FIRE PITS |
|--------------------|--------------------------------------------------------------------------------------------------|-----------|

Tuesday, March 19, 2019

| | | |
|---------------------|--------------------------------------------------------------------------------------------------------------------------------|----------------------|
| 7:00 AM – 8:00 AM | Breakfast | CARIBBEAN I, II, III |
| 8:15 AM – 8:30 AM | Welcome and Sessions Agenda Review | CARIBBEAN IV |
| 8:30 AM – 9:30 AM | SEGMENT ONE: Keys to Creating an Effective Vendor Management Process, Center of Excellence or Oversight Team that Works | CARIBBEAN IV |
| 9:30 AM – 10:30 AM | SEGMENT TWO: CCM Providers: Can Their Solution Do What's Promised? How to Separate the Wheat from the Chaff | CARIBBEAN IV |
| 10:30 AM – 10:45 AM | Break | |
| 10:45 AM – 12:00 PM | SEGMENT THREE: Strategies for Marrying Your Transactional, POD and Fulfillment Work | CARIBBEAN IV |
| 12:00 PM – 1:00 PM | Enjoy lunch with Crawford Technologies | CARIBBEAN I, II, III |
| 1:15 PM – 2:15 PM | SEGMENT FOUR: Best Practices Within a Print Service Provider's Environment— Can They Walk the Talk? | CARIBBEAN IV |
| 2:15 PM – 3:15 PM | Open Mic—Enterprise attendees can share CCM successes, challenges, and gather feedback from the group | CARIBBEAN IV |
| 3:15 PM – 3:30 PM | Break | |
| 3:30 PM – 5:00 PM | Meet the Sponsors! Get All Your Questions Answered During a Fun Rapid-fire Q&A | CARIBBEAN IV |
| 7:00 PM – 10:00 PM | Cocktail Reception and Dinner with Members of the Quadient Team | OCEAN BALLROOM III |

(continued on next page)

Wednesday, March 20, 2019

| | | |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| 7:00 AM – 8:00 AM | Breakfast | CARIBBEAN I, II, III |
| 8:00 AM – 9:00 AM | SEGMENT FIVE: Right Size In-house Operations (Multi-site, Consolidate, Overflow, DRP) | CARIBBEAN IV |
| 9:00 AM – 10:00 AM | SEGMENT SIX: Can CCM Technology and HMS Providers Deliver Anything Better or Quicker than Your PSP or Internal Resources? Why a Hybrid Solution May Be Your Answer to Overcoming Obstacles and Creating a Strategy for Success | CARIBBEAN IV |
| 10:00 AM – 10:15 AM | Break | |
| 10:15 AM – 11:15 AM | Open Mic—Enterprise attendees can share CCM successes, challenges, and gather feedback from the group | CARIBBEAN IV |
| 11:15 AM – 12:30 PM | Enjoy lunch with Canon | CARIBBEAN I, II, III |
| 12:50 PM | Those attending the Canon CEC Facility Experience, please meet at the Caribbean Entrance | |
| 1:00 PM | Depart hotel to Canon’s CEC Facility for a “ <i>Behind the Scenes Products and Services Experience</i> ” (transportation provided) | |
| 4:00 PM | Transportation departs Canon CEC Facility to Ft. Lauderdale Airport or back to Marriott Harbor Beach Resort & Spa | |

MEETING ATTIRE: Business Casual

EVENING ATTIRE: Resort Casual